

# ECB FORUM ON CENTRAL BANKING

30 June-2 July 2025

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**IDENTIFYING MACROECONOMIC SHOCKS  
USING FIRM-LEVEL DATA:**

**MATERIAL SHORTAGES IN THE GERMAN  
MANUFACTURING SECTOR**



EUROPEAN CENTRAL BANK

EUROSYSTEM

## Motivation

- Identification, quantification, causal interpretation of (macro) shocks is challenging
  - **Bottom-up approach:** Use firm-level data to infer about macro developments
- Construct **external instrument** based on firm-level data and apply it to identify an **input material shock** in the German manufacturing sector

## Constructing the IV

- Exploit qualitative information on firms' forecast errors, demand situation and production impediments from the ifo business survey to identify firms hit by a material shock

- Quarterly:** Production impediments

"Our domestic production is currently constrained by [...] lack of raw materials or pre materials [...]"

- Monthly:** Firms' expected and realized output, prices and current demand situation

"Plans and expectations for next 3 months:  
"Our production activity/ prices are expected to increase/ decrease/ remain about the same"

**Review trends** in month t:

"Compared to t-1, our prices/ production activity increased/ decreased/ did not change"

- Aggregate monthly ( $x_t^i$ ) to quarterly frequency ( $x_T^i$ )

$$1. \quad x_t^i = \begin{cases} -1 & \text{if decrease} \\ 0 & \text{if no change} \\ 1 & \text{if increase} \end{cases} \quad \forall x, i.$$

$$2. \quad x_T^i = \sum_{k=0}^2 x_{t+k}^i = \begin{cases} \text{decrease} & \text{if } x_T^i < 0 \\ \text{no change} & \text{if } x_T^i = 0 \\ \text{increase} & \text{if } x_T^i > 0 \end{cases} \quad \forall x, i.$$

Figure 1: Temporal aggregation scheme

## Intuition

- Isolate the **exogenous share** of firms unexpectedly hit by material constraints
- Control group:** Account for general forecasting errors and economy-wide shocks
- **Assumption:** Absent material constraints, firms do not differ structurally

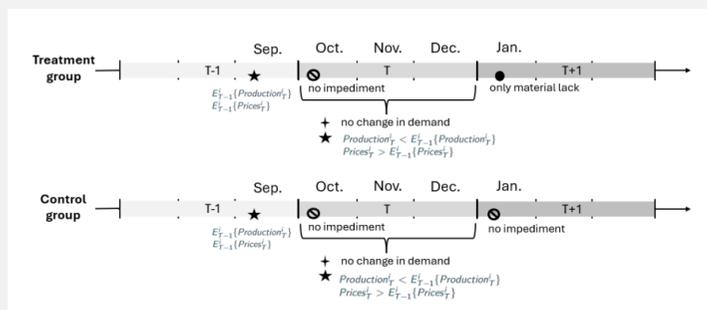


Figure 2: Timing of identification constraints identification of a tightening shock at the firm level

## Constructing the shock series

- Share of firms unexpectedly hit by a material shock for each subsector ( $s$ )

$$sh_{t,s,treat}^{tight.} = \frac{\text{weighted \# firms sign \& impediment restrictions satisfied}}{\text{weighted \# firms impediment restrictions satisfied}}$$

- Aggregate sector-level treatment and control group series to manufacturing level

$$sh_{t,treat}^{tight.} = \sum_{s=1}^N sh_{t,s,treat} \frac{GVA_s}{GVA}, \quad sh_{t,contr.}^{tight.} = \sum_{s=1}^N sh_{t,s,contr.} \frac{GVA_s}{GVA}$$

- Final tightening shock series

$$iv_t^{tight.} = sh_{t,treat}^{tight.} - sh_{t,contr.}^{tight.}$$

## Shock validation

- Remove auto-correlation akin to Miranda-Agrippino and Ricco (2023)
- Granger causality tests for variable selection

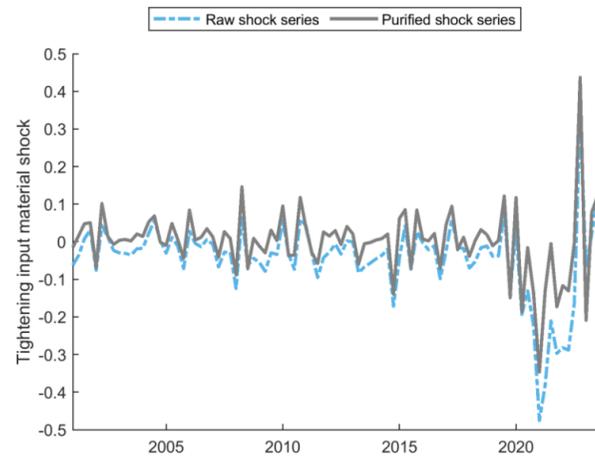


Figure 3: Series of tightening input material shock

## Estimation & Discussion

- Quarterly **proxy VAR** akin to Mertens and Ravn (2013) and Stock and Watson (2012)

- Industrial production, Producer prices, GDP, Commodity price index (log difference)
- Share of firms reporting (among others) material input constraints

### Relevance

- Material constraints affecting companies reflected in ifo survey
- Excess forecast error** constructed to reflect input material constraints
- F-statistics > 10

### Exogeneity

- Shock unrelated to any other shock
- Surprise element:** forecast error attributable to sudden material lack
- Accounting for **anticipation effects**
- Realizations do not affect firm-level expectations in previous quarter
- Origin of material lack negligible

## Tightening shocks push inflation

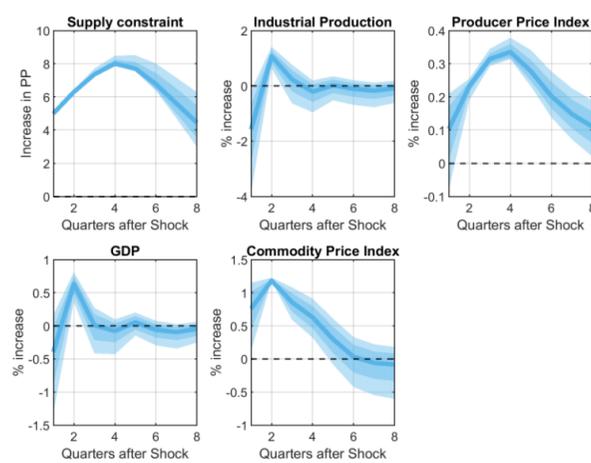


Figure 4: Impulse responses to a tightening input material shock

## Decomposition of IRFs

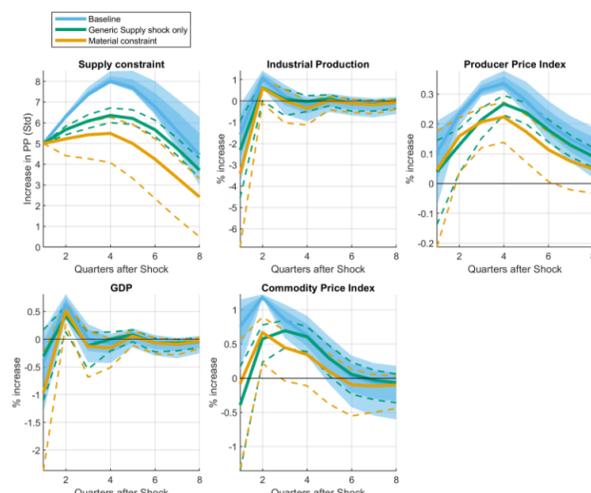


Figure 5: Impulse responses to the decomposed instrument

## Sensitivity & Robustness

### IV construction

- Naïve IV specification
- Timing assumption on expectation
- Less strict forecast error conditions

### Model specification

- Local projections
- Extended variable set
- Sector level results
- Exclude Covid period
- Alternative prior, lag structure & constraint measure
- OLS results